

Qualifications Summary



Peter Machata, DI (TU Wien)

Global Project Director

Peter has more than **25 years experience** in project management, **worked in 23 countries** and is managing projects with a high risk- and escalation level. He is experienced in international and intercultural assignments, entrepreneurial assignments, outsourcing, managed service, crisis management, line management, and personnel supervision in several industries, as well as diversified technical and managerial experience in the global telecommunications industry.

He has proven leadership abilities and possesses excellent communication, management, team building and organizational skills. Peter is a strong leader combining project management standards with leadership, determining what needs to happen, developing innovative and forward-thinking strategies and putting them into practice, whilst building the emotional commitment of customers and team members alike. Peter performs well under pressure.

He is certified Project Management Professional PMP®, and experienced in the project management method PM@Siemens.

Industries

Airport Management
Aviation
Communications
Construction
Design
Facility Management
Travel / Airline
Information Technology

Project volumes

Profit and Loss responsibility with a turnover of up to Euro 120 million

Experience

Guiding intercultural global and virtual teams.
Communication to customers and partners, contract negotiation.
Fast adaption to different cultures and understanding of customer needs.
Knowledge of different approaches of project management.

Roles

Senior Level Project Management Crisis management
Outsourcing Consulting
Coaching Consulting

Languages

	speak	read	write
German	native	native	native
English	fluent	fluent	fluent
Spanish	fluent	basic	basic
French	basic	basic	basic
Danish	basic	basic	basic

Projects (selection)

Denmark / international

Global Project Director for Siemens Enterprise Communications in a global telecommunication project for the customer Nilfisk and NKT, both based in Denmark and for Sandvik based in Sweden. Leading an international team of 14 people for executing the projects within a given budget and timeframe. Negotiation and finalization of future expansions with all three customers.

Germany

Project Manager for Siemens Enterprise Communications in the project Heidelberger Druck in Germany: telecommunication project. Leading an international team of 27 people for 4 month for finishing the project out of a crisis within a given timeframe.

Global

12 months Supplier (Service) Performance Management (Global Procurement), setting up a structure for measuring and evaluating the performance of suppliers for Nokia Siemens Networks (SWAP projects), train and establish the methods worldwide (Europe, Asia, South America, Africa, Dubai). Responsible for running projects to evaluate Service Suppliers in different countries and challenge the performance of these suppliers.

Global

15 month development of a REFA program (OSWO – On Site Workflow Optimization) concerning construction und installation / commissioning and realization in Brazil, Spain and China for Siemens.

Global

1 year consultant in the Project Efficiency Program for Siemens - based on the experience in the Bid Efficiency Program - to increase productivity in realization of turnkey mobile phone projects. 10 country visits worldwide to investigate the full scope of projects and identify all potentials for savings, including negotiations with the heads of the service organizations of many local companies about how to implement these savings.

Switzerland

Rollout manager in Bern (Switzerland) for 14 months (phase 0) for an UMTS Project Siemens, pre-contract phase, establishing a project team (22 persons), co-ordination of Swiss-project-activities on a pan-European level, Acquisition of more than 200 sites in Switzerland, co-ordination of construction standards with Siemens Munich and Siemens Spain, UMTS-trial-Project between Belp international airport and Bern (10 sites). Responsible for selecting all acquisition companies and negotiations with all proposed construction companies. Organization of workshops for the acquisition companies and presentations in behalf of Siemens Switzerland for Telefonica.

Thailand

Rollout manager in Bangkok (Thailand) for 3 month (Siemens), establishing a GSM/GPRS test-network in Bangkok for WCS, consisting of 26 sites. Works included establishing the turn key process in the local company and all contacts with the customer and for the ordering process with Siemens Munich.

Austria

Building up and establishing a new planning office in Wien and Graz for Patrick Farfan Associates. Responsible for technical reviews for Connect Austria, tower design, static calculations, detail drawings (NOKIA equipment), as built drawings. Negotiating all business related issues, e.g. office rental agreements, installations, electric work consultants, ...
Recruitment and project co-ordination, co-ordination of staff (technicians, CAD engineers) and consultants (static calculation man).

Lebanon

Planning for terminal 1 of the "Beirut International Airport" in Beirut for Airport Consulting Vienna. Hand-over organization and problem shooting for terminal 1. Building up and implementing an organisation for facility management of the new airport terminal. Study for future expansion and effects for proposed terminal 2.

Austria / international

Head of Facility Management for Austrian Airlines. Leading and organisation of building management and maintenance, of airport bus-service and vehicle pool (86 employees).
Planning and realisation of reconstruction and removals in Wien and on the technical basis at the airport Wien Schwechat (8 employees).
Negotiating of tenancy agreements (Austria and external stations).

Professional

10/2011 - present

Project director / project manager / consultant

Contractor for SIEMENS TELECOMMUNICATION BUSINESS

Industry: Information Technology & Services, Communications

4/2000 – 9/2011

Project director / project manager / consultant

SIEMENS TELECOMMUNICATION BUSINESS

Industry: Information Technology & Services, Communications

5/1998-3/2000
CEO / project director
PATRICK FARFAN ASSOCIATES GESMBH.
Industry: Mobile Information Technology & Services, Communications

3-4/1998
Project manager / consultant
AIRPORT CONSULTING VIENNA
Industry: Travel / Airline

1-2/1998
Consultant
CONSULTING FOR ARCHITECTS
Industry: Architecture

7-12/1997
Line Manager / consultant / head of facility management
AUSTRIAN AIRLINES
Industry: Travel / Airline

3/1988–6/1997
Line manager / consultant / architect
HEINZ NEUMANN + PARTNER
Industry: Architecture

3/1986-3/1988
Line manager / architect
HAN-DATAPORT-ENGINEERING
Industry: Information Technology & Services

6/1985-2/1986
Architect
Architect HEINZ NEUMANN
Industry: Architecture

Contact

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